



## Eye on the Prize -

### *Buffalo's Surveillance Solution Provides Peace of Mind to Industry Partner*

#### Customer

Ingram Micro Distribution  
www.ingrammicro.com

#### Industry

Technology & Supply Chain Services

#### Product

TeraStation™ 5200 NVR - 2 TB

#### Goals

- Record & monitor daily activity inside the "Prize Room" to help reduce shrinkage and identify wrongdoers.
- To deter theft and document any damage that may occur.
- Remotely monitor activity when "Prize Room" attendants are away.

#### Solution

- TeraStation 5200 NVR - 2 TB
- AXIS Camera Companion software
- 1 x Axis M1054-E HD camera
- 1 x Axis M3005-V dome camera

#### Results

The Ingram Micro Buffalo, New York headquarters now has an integrated surveillance system monitoring its employee "Prize Room", reducing incidents of theft.

- High capacity for high quality video images
- Reliable and redundant, long-term storage and video retention
- Easy "anywhere/any time" access for iOS and Android
- Quick and efficient installation
- Minimal to no maintenance



Today, installation and operation of a video surveillance system is simpler than ever with the latest innovations in the IP camera, network switching and digital storage industries. Setting up a complete system is made even easier when leading surveillance equipment manufacturers, such as Buffalo and Axis Communications, team up to merge reliable storage with high-performance network cameras and software.

The end result was Buffalo's TeraStation™ 5200 Network Video Recorder (NVR) with built-in support for AXIS® Camera Companion. It was this kind of stress-free setup that Buffalo's largest distribution partner, Ingram Micro®, was looking for when it decided to install a small-scale surveillance system of its own.

#### The Prize Room

Ingram Micro is the world's largest wholesale technology products distributor with multiple locations around the globe. Approximately 400 sales and tech support employees work out of its main Buffalo, New York location.



## Customer Success Study | Ingram Micro Distribution

To encourage high performance from its employees, the Buffalo, New York site holds regular contests that reward employees with cool prizes. These prizes are stored in the "Prize Room", a 20x30 foot room that has one door leading in and out. The Prize Room is open for set hours during the week- five hours in total. An employee that has won a contest is given a voucher that they can then take to the Prize Room during open hours and select from a variety of prizes, including gift cards to local restaurants and businesses.

Given the amount of valuables stored in one location, the company decided to keep an eye on the room with a new network-based surveillance system that would monitor activity and document any theft or damage that might occur. In addition to in-room surveillance, the system was installed to act as a deterrent to theft.

### The Surveillance System

To anchor the room's video surveillance system, the Ingram Micro team leveraged Buffalo's TeraStation 5200 NVR (2 TB) for storage. The setup featured one Axis M3005-V fixed dome camera on the Prize Room ceiling and an Axis M2014-E camera watching the door from the inside. With built-in support for AXIS Camera Companion software, available as a free download from [www.axis.com](http://www.axis.com), Ingram Micro accesses live-stream or playback video from a laptop. If desired, the company could also leverage AXIS Camera Companion's third-party iOS or Android mobile apps to watch stored footage anytime, anywhere.

Ingram Micro installed the system to be motion activated, making it quick and easy to view relevant footage. With up to 2 TB of storage, the company will be able to store and access footage for months before they drives need to rewrite.

The TeraStation 5200 NVR is preconfigured in RAID 1, offering automatic data mirroring and ensuring the recorded video footage is protected in the event of a drive failure.

### Surveillance in a Snap

A major selling point for the TeraStation 5200 NVR is the ease with which it can be set up. Buffalo's NVR solution features One-Click installation and compatibility with Axis cameras, which means the entire configuration can be completed within a matter of minutes with no technical or network expertise required.

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**"Actual setup up time was under 15 minutes. Pretty much you log into the TeraStation, create storage, point the AXIS Camera Companion to it, and you're good to go. Very easy."**

*- Andrew Choquette  
Tech Support Representative, Ingram Micro*

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Given the ease of scalability, it is possible that Ingram Micro will install another camera in the Prize Room for greater surveillance coverage in the near future. The TeraStation 5200 NVR can support up to 16 Axis network cameras, so there wouldn't be a need for an additional storage device. As a scalable, future-proof solution, users can easily install additional cameras with no extra charge or added equipment.

Overall, the ease of setup, scalability and reliable performance of the Buffalo TeraStation 5200 NVR gave Ingram Micro a sense of security, knowing its employee rewards were safe without the headache of a traditional surveillance system setup.

For more information on Buffalo's TeraStation and LinkStation video surveillance storage offerings, visit us online: [www.buffalotech.com/products/surveillance-storage](http://www.buffalotech.com/products/surveillance-storage)